



## Company Profile

**NAST TRAINING & CONSULTANCY** (1179268-K)

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MINISTRY OF FINANCE MALAYSIA

**HRD CORP**  
HUMAN RESOURCE DEVELOPMENT CORPORATION

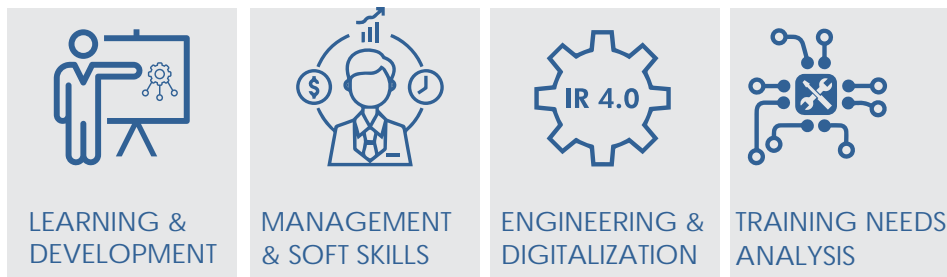
# ABOUT US

At **NAST Training and Consultancy** (NAST) we believe strongly in the potential benefit and personal growth that can be gained through effective training and empowerment. NAST has been committed to providing the highest quality, needs-based training interventions to its clients, both locally and internationally. We are driven by our team's passion for education, training and development and more than 100% commitment to excellent service. NAST comprehensive automation portfolio enables to utilize the benefits of digitalization. We are consisting of many experts under one roof which enable to create agile development in industrial innovation and provide comprehensive trainings and services to our clients.

Today, the demands on your knowledge are as varied and dynamic as your profession. You're always learning over longer periods of time, both for your work and for your career. The advance of digitalization is opening new topics and is also changing the way you absorb and process knowledge. With NAST, we offer you the knowledge source you need.

NAST trainings are conducted by certified experts with extensive hands-on experience. Practical exercises on specially developed training equipment and high-quality course documentation ensure successful learning.

## OUR EXPERTISE



## OUR SPECIALIZATION

Industry is subject to rapid developments that are being further accelerated by digitization. Due to this, continuous education and training are essential, but they must also be flexible and practical.

- Management & Soft Skills
- Project Management
- Safety & Security
- Finance
- Sales & Marketing
- Customer Service

## OUR VISION

We envision in **DELIVERING SUSTAINABLE HUMAN CAPITAL FOR THE FUTURE** and to be an internationally acclaimed training provider by transforming the training paradigm and building people throughout the world.

## OUR MISSION

- Provide quality needs-based learning program that are geared towards helping participants achieve their professional and career goals.
- Empower and Support individuals and organizations to develop skills and enhance knowledge required to cope with the rapidly changing market through innovative training packages and methods.

## OUR OBJECTIVES

- Provide quality, cost-effective training designed to increase individual and organizational productivity and enrichment.
- Provide development opportunities that enhance knowledge, develop skills and enrich the organization.
- Create, promote and foster an organizational environment that values development, diversity and growth opportunities for all employees.

## OUR COMMITMENT

To achieve your desired results, our development effort extends beyond the training room.

We work in partnership with you to:

- Understand your business and development needs
- Design development initiatives and deliver high impact training interventions
- Develop and implement powerful reinforcement programmes
- Track and measure for continuous improvement and sustainability

Training for success



# OUR COURSES

Our courses are tailored to client's needs with a structure that is flexible and designed to match client's available time and budget. NAST produces its own high-quality materials, designed and written specifically for each and every client. Training and consulting interventions are customized and participatory. We will adapt consulting forms, processes and tools to suit the needs of clients.

# POST PANDEMIC STRATEGY

The pandemic has forced organizations that had not previously planned on introducing digital learning in their training to make a 180° turn in their thinking and switch to digital learning overnight. It was as if everything had changed in an instant! So, what does the 'new normal' corporate learning look like?

The new-norm in Learning & Development would include the following points:

- Accelerated Speed of Learning
- Forced Digital Transformation-Virtual Training
- Mandatory Mobile-Compatibility of Learning Resources
- Rapid e-Learning on Priority
- Increased Adoption of Micro-learning



# DIGITALIZATION

We provide courses such as Big Data, IIoT, Data Science and Cyber Security as the world are emerging into Fourth Industrial Revolution. These courses are essential for those interested in Digital Transformation.



## Applied industry

Energy Management	Smart Cities	Wind Power	Power & Gas Power Generation Services	Mobility	Building Technologies	Health Care	Process Industries & Drives	Digital Factory

## Industry faces tremendous challenges



### Reduce time-to-market

Today manufacturers have to bring products to market at an ever-increasing pace despite the growing complexity of these products. In the past, a major manufacturer would push aside a small one, but now it is a fast manufacturer that overtakes a slow one.



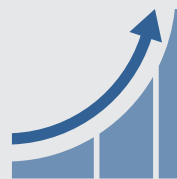
### Boost flexibility

Consumers want customized products, but at a price they would pay for a mass-produced item. That only works if production is more flexible than ever before.



### Improve quality

To ensure a high level of quality while meeting legal requirements, companies have to establish closed quality loops and enable the traceability of products.



### Boost efficiency

Today the product itself needs to be sustainable and environmentally friendly, while energy efficiency in production has become a competitive advantage.



### Increase security

Increasing networking escalates the threat to production facilities of cyberattacks. Today more than ever, companies need suitable security measures.

# LIST OF COURSES

## SOFT SKILLS

- Management Skills
- Leadership
- Negotiation Skills
- Talent Management
- Leading High-Performance Team
- Effective Time Management
- Effective Communication
- Developing Emotional Intelligence
- Developing a Growth Mind set
- Collaborative Negotiation
- Neuro-Linguistic Programming (NLP)
- Building Confidence
- Enhancing Team Spirit
- Supervisory Skills

## LEGAL

- Legal Rights in Employment
- Basics of Contract Law
- Corporate Governance
- Sexual Harassment Awareness

## HUMAN RESOURCE MANAGEMENT

- Basic of HR Management
- Strategic Change Management for HR
- HR Metrics & Analytic
- Talent & Succession Management
- The Effective HR Administrator
- Essential Skills for Effective Training
- Managing People At Work
- Effective Performance Management
- The Art of HR
- HR Business Partner Role
- Conflict Resolution Skills

## BUSINESS, OPERATION & MANAGEMENT

- Business Process Improvement
- Strategic Change Management
- 5S Improvement
- 7QC Tools
- Eight Disciplines
- Brand Management
- Effective Production Planning
- ISO 14001:2015
- Root Cause Analysis
- Total Production Maintenance
- Cost Reduction
- Post Pandemic Strategy
- E-Commerce

## PROJECT MANAGEMENT

- PMP
- CAPM
- Project Management Fundamentals
- Risk Management
- Schedule Management
- Program Management
- Contract Management
- Project Audit

## CUSTOMER SERVICE

- Customer Service Excellence
- Managing Customer Satisfaction
- Planning and Managing PR
- Public Relations and Media Skills
- Beyond Customer Service

# LIST OF COURSES

## BANKING & PROCUREMENT

- International Trade Finance
- Letters of Credit
- Export & Import Process
- Executions of Shipping Documents
- Supply Chain Management
- UCP600, ISBP & INCOTERMS
- Anti-Money Laundering
- Credit Evaluation and Processing
- Credit Evaluation & Business Report
- Counterfeit Money Prevention
- Effective Debt Collection Skills

## SALES & MARKETING

- Fundamental in Marketing
- Client Management Strategies
- Sales Manager Training
- Market Research and Intelligence
- Digital Marketing

## IT & NETWORKING

- Microsoft Office
- CCNA
- CCENT
- Data Center
- Virtual Machine

## OTHERS

- Crime Prevention
- Basic First Aid
- HACCP Food Safety
- Safety & Health Management
- Knowledge Tourism

## DIGITALIZATION

- Understanding Industry 4.0
- Industrial Internet of Things (IIoT)
- Cloud Solution
- Cyber Security
- Understanding Big Data
- Data Science and Data Analytics
- WEB Development
- Mobile Application Development

## ELECTRICAL, CONTROL & AUTOMATION

- Industrial Communication
- Motors and Inverters
- PLC and SCADA
- Electric Motors
- Control Components & Instruments
- Substation Design & Operation
- Transformer Operational Principles
- Electrical Installations & Maintenance
- Circuit Breaker Operation
- Plant Operation & Maintenance
- Industrial Troubleshooting Skills

## FINANCE & ACCOUNTS

- Finance for Non-Finance Managers
- Advance Financial Analysis
- Risk Management for FI
- Modern Approaches to Internal Auditing
- Financial Decision-Making
- Efficient Finance & Acc. Operations
- Financial Analysis, Modeling & Forecasting.

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REVOLUTION



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